



Rotating Machinery Services ("RMS")



Company Profile

HEADQUARTERS:

Bethlehem, PA

INDUSTRY:

Business Services

TRANSACTION TYPE:

Recapitalization

INVESTMENT DATE:

October 2015

EXIT DATE:

FUND:
III

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Overview

RMS is an aftermarket turbomachinery services company, providing repair and remanufacturing of heavy rotating equipment used in a variety of industrial end-markets, including oil & gas refining, steel, chemicals, and natural gas transmission.

Transaction Dynamics

A recapitalization of the company in partnership with the founders. The founders and management reinvested proceeds in the transaction.

Investment Thesis

- ▶ Strong, experienced management team
- ▶ Attractive margin and free cash flow profile
- ▶ Employee base with deep technical expertise and ability to service all types and models of OEM equipment
- ▶ Opportunities arising from shifting competitive landscape
- ▶ Significant growth opportunities with new and existing customers
- ▶ Repeating customer relationships due to repair cycle on equipment

Incline Value Enhancement

- ▶ Continue to build out the leadership team
- ▶ Increase operational and financial reporting
- ▶ Develop plan to broaden product line expertise
- ▶ Assist in geographic expansion either organically or through acquisition