



Incline takes a personal approach to private equity. We are a people-first, results-driven firm that aims to transform small and mid-sized companies into world-class enterprises. By applying The Incline Way to everything we do we have created a way of investing that is collaborative, thoughtful and effective.

Investment Criteria

 **USA or Canada**
Locations

 **\$25MM - \$300MM**
***No Minimum for Add-Ons**
Generally Seeking Enterprise Values

 **Buyouts, Corporate Divestitures, Minority Recapitalizations**
Transaction Types

Business Sectors

Value-Added Distribution

Significant value-add from product alteration, technical sales, logistics, complex sourcing or category management.



Specialized Light Manufacturing

Consumer and industrial products with significant brand equity, a unique value proposition and high margins.



Business Services

High customer repeatability and recurring revenue. Meaningful economies of scale. Business merits and process must be institutional.



PREMIUM FRANCHISE BRANDS

* Representative portfolio

The Incline Way



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Seeking Add-On Acquisitions



AFC is a leading provider of supply chain management services and vendor managed inventory programs to original equipment manufacturers. Seeking domestic acquisition targets of fastener distributors and providers of inventory management services for C-Parts used by original manufacturers in their production assembly processes.



Caldwell & Gregory is a leading provider of turnkey laundry facility management services for customers in the university and multifamily housing markets. Seeking acquisition targets of domestic laundry facility management service providers.



Charter Industries is a leading provider of PVC and Veneer edgebanding, as well as ancillary hardware products for use by thousands of furniture and case good manufacturers operating in the education, healthcare, retail, recreational vehicle, commercial and residential markets. Seeking acquisition targets of North American edgebanding and hardware distribution companies.



Continental Batteries is a leading distributor of aftermarket batteries and related services to the automotive, commercial, and other end markets. Seeking North American acquisition targets of distributors of batteries and related products.



Fond du Lac Cold Storage is a leading provider of local refrigerated logistics and storage. FDL provides fully refrigerated storage to its customers, specializing in wine, cheese and chocolate. Seeking acquisition targets with refrigerated storage or logistics in major metropolitan cities.



Hartland Controls is a market leading supplier of electrical system components to the HVAC market. Seeking acquisition targets of manufacturers of electromechanical devices in the domestic and international markets.



Midwest Industrial Rubber is a leading value-added supplier of lightweight conveyor belting and related components. Seeking domestic acquisition targets of lightweight-belting fabricators and distributors.



Ned Stevens is a leading provider of all gutter and outdoor cleaning services. Seeking domestic acquisition targets of service providers specializing in gutter, outdoor cleaning or outdoor maintenance and repair work.

PREMIUM FRANCHISE BRANDS



Profile Products is a leading manufacturer of engineered horticultural growing media, erosion control products and soil amendments. Seeking both domestic and international acquisition targets of suppliers of horticultural, erosion control or soil amendment products and equipment.



P.T. International is a value-added supplier of mechanical power transmission components for industrial and commercial applications in North America. Seeking both domestic and international acquisition targets of suppliers of bearings, drive components and related products.



Rotating Machinery Services is an aftermarket turbomachinery services company, providing repair and remanufacturing of heavy rotating equipment used in a variety of industrial end markets. Seeking acquisition targets of North American turbine, compressor and other rotating machinery repair services firms.

