

Incline takes a personal approach to private equity. We are a people-first, results-driven firm that aims to transform growing companies into world-class enterprises. By applying The Incline Way to everything we do we have created a way of investing that is collaborative, thoughtful and effective.

## Investment Criteria

Locations

**USA or Canada**

Generally Seeking Enterprise Values

**\$25MM - \$450MM, No Minimum for Add-Ons**

Business Sectors\*

**Value-Added Distribution**



**Specialized Light Manufacturing**



**Business Services**



Transaction Types

**Buyouts, Corporate Divestitures, Minority Recapitalizations**

\* Representative portfolio

## The Incline Way



**Strategy**

+



**Process**

+



**Culture**

=

**Results**

## Contacts

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# Seeking Add-On Acquisitions

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**AFC Industries** Seeking domestic acquisitions of fastener distributors and providers of inventory management services for C-Parts used by original manufacturers in their production processes.



**ASP Global** Seeking acquisition targets that distribute non-invasive, consumable healthcare supplies or Class I medical devices to hospitals, health systems and clinical laboratories.



**BFG Supply** Seeking North American acquisition targets of similar distributors in the green industry.



**Brown & Joseph** Seeking domestic acquisition targets of commercial collections agencies, premium audit vendors and other complementary ARM services.



**Caldwell & Gregory** Seeking acquisition targets of domestic laundry facility management service providers.



**Charter Industries** Seeking acquisition targets of North American edgebanding and hardware companies.



**Continental Batteries** Seeking North American acquisition targets of distributors of batteries and related products.



**Fond du Lac Cold Storage** Seeking acquisition targets with refrigerated storage or logistics in major metropolitan areas.



**Foundation Source** Seeking acquisition targets to expand philanthropic servicing capabilities and to complement proprietary technology platform.



**LYNX Franchising** Seeking domestic acquisition targets of new franchise concepts serving commercial customers.



**Profile Products** Seeking both domestic and international acquisition targets of suppliers of horticultural, erosion control or soil amendment products and equipment.



**P.T. International** Seeking both domestic and international acquisition targets of suppliers of bearings, drive components and related products.



**Unified Power** Seeking acquisition targets of North American critical power equipment service providers.



**Wholesale Supplies Plus** Seeking acquisition targets of distributors serving the existing end markets as well as adjacent end markets such as aromatherapy and organic skin care.