

Incline takes a personal approach to private equity. We are a people-first, results-driven firm that aims to transform growing companies into world-class enterprises. By applying The Incline Way™ to everything we do we have created a way of investing that is collaborative, thoughtful and effective.

## Investment Criteria

Locations

**USA or Canada**

Generally Seeking Enterprise Values

**\$25MM - \$450MM, No Minimum for Add-Ons**

Business Sectors\*

**Value-Added  
Distribution**



**Specialized Light  
Manufacturing**



**Business  
Services**



Transaction Types

**Buyouts, Corporate Divestitures, Minority Recapitalizations**

\* Representative portfolio

## The Incline Way™



**Strategy**

+



**Process**

+



**Culture**

=

**Results**

## Contacts

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# Seeking Add-On Acquisitions



**ARMSTRONG**  
RECEIVABLE MANAGEMENT

**ARMStrong** Seeking domestic acquisition targets of commercial collections agencies, premium audit vendors and other complementary ARM services.

**BBG**

**BBG** Seeking acquisition targets of commercial real estate valuation and assessment service providers.

**Caldwell & Gregory**

**Caldwell & Gregory** Seeking acquisition targets of domestic laundry facility management service providers.

**edko**

**Edko** Seeking acquisition targets that provide herbicidal and/or mechanical vegetation management services to utilities, municipalities, transportation, commercial and industrial customers in North America.

**Foundation // Source**

**Foundation Source** Seeking acquisition targets of technology or service providers to private foundations, corporate philanthropy programs or other philanthropies.

**MAD ROSE**

GROUP



**The Mad Rose Group** Seeking acquisition targets that import or distribute fine wines and craft spirits in the United States.

**Revival**  
Animal Health

**Revival Animal Health** Seeking acquisition targets of distributors of animal health products to breeders, shelters and other pet healthcare professionals.

**UNIFIED**  
POWER

**Unified Power** Seeking acquisition targets of North American critical power equipment service providers.



**ASP Global** Seeking acquisition targets that distribute non-invasive, consumable healthcare supplies or Class I medical devices to hospitals, health systems and clinical laboratories.



**BFG Supply** Seeking acquisition targets of container, growing media, fertilizer, seed and greenhouse equipment distributors to commercial growers and lawn and garden centers.

**Charter Industries**

**Charter Industries** Seeking acquisition targets of North American edgbanding and hardware companies.



**Fond du Lac Cold Storage** Seeking acquisition targets with refrigerated storage or logistics in major metropolitan areas.

**Jon-Don**  
LET'S TACKLE YOUR TOUGHEST JOBS

**Jon-Don** Seeking domestic acquisition targets of distributors of equipment and supplies to contractors in the concrete surface preparation, restoration and professional cleaning markets.



Solutions for your Environment®

**Profile Products** Seeking both domestic and international acquisition targets of suppliers of horticultural, erosion control or soil amendment products and equipment.

**STARWEST**  
BOTANICALS, INC.

**Starwest Botanicals** Seeking acquisition targets of distributors of high quality botanicals, herbs, or spices.