

Incline takes a personal approach to private equity. We are a people-first, results-driven firm that aims to transform growing companies into world-class enterprises. By applying The Incline Way™ to everything we do we have created a way of investing that is collaborative, thoughtful and effective.

Investment Criteria

Locations

USA or Canada

Generally Seeking Enterprise Values

\$25MM - \$450MM, No Minimum for Add-Ons

Business Sectors*

Value-Added Distribution



Specialized Light Manufacturing



Business Services



Transaction Types

Buyouts, Corporate Divestitures, Minority Recapitalizations

* Representative portfolio

The Incline Way™



Strategy

+



Process

+



Culture

=

Results

Contacts

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Seeking Add-On Acquisitions



AquaPhoenix Scientific Seeking North American manufacturers and distributors of water testing kits and related products.



ASP Global Seeking acquisition targets that distribute non-invasive, consumable healthcare supplies or Class I medical devices to hospitals, health systems and clinical laboratories.



BFG Supply Seeking acquisition targets of container, growing media, fertilizer, seed and greenhouse equipment distributors to commercial growers and lawn and garden centers.

Charter Industries

Charter Industries Seeking acquisition targets of North American edgbanding and hardware companies.



Fond du Lac Cold Storage Seeking acquisition targets with refrigerated storage or logistics in major metropolitan areas.



Jon-Don Seeking domestic acquisition targets of distributors of equipment and supplies to contractors in the concrete surface preparation, restoration and professional cleaning markets.



Profile Products Seeking both domestic and international acquisition targets of suppliers of horticultural, erosion control or soil amendment products and equipment.



Starwest Botanicals Seeking acquisition targets of distributors of high quality botanicals, herbs or spices.



Weaver Parts Seeking acquisition targets of automotive salvage yards across the Southern, Mid-Atlantic and Midwest United States.



ARMSTRONG
RECEIVABLE MANAGEMENT

ARMStrong Seeking domestic acquisition targets of commercial collections agencies, premium audit vendors and other complementary ARM services.



BBG Seeking acquisition targets of commercial real estate valuation and assessment service providers.



Caldwell & Gregory Seeking acquisition targets of domestic laundry facility management service providers.



Edko Seeking acquisition targets that provide herbicidal and/or mechanical vegetation management services to utilities, municipalities, transportation, commercial and industrial customers in North America.



Foundation Source Seeking acquisition targets of technology or service providers to private foundations, corporate philanthropy programs or other philanthropies.



The Mad Rose Group Seeking acquisition targets that import or distribute fine wines and craft spirits in the United States.



Revival Animal Health Seeking acquisition targets of distributors of animal health products to breeders, shelters and other pet healthcare professionals.



Unified Power Seeking acquisition targets of North American critical power equipment service providers.