



Incline Equity Partners is the driving force in middle market private equity. A firm that proves you can have transparency, authenticity, generate strong results... and have fun doing it.

We are business model specialists and end market agnostic. This strategy allows us to recognize patterns and processes that make a business model successful, regardless of end market.

Investment Criteria

Locations

USA or Canada

Generally Seeking Enterprise Values

\$25MM — \$750MM

No Minimum for Add-Ons

Transaction Types

Buyouts

Corporate Divestitures

Minority Recapitalizations

BUSINESS SECTORS*

Services



* Representative portfolio

Value-Added Distribution



Specialized Light Manufacturing



We know a **good thing** when we see it.

We have been executing the same strategy for over two decades. We know exactly what we are looking for... and when we see it, we move quickly.

With our Business Development team you have a single access point for all investment opportunities and our entire portfolio. Have a deal or want to share an idea? Reach out to a member of our Business Development Team.

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Our only way is **The Incline Way**®.

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Seeking Add-On Acquisitions

No Minimum for Add-Ons

Accredited Labs North American providers of calibration and repair services for test & measurement equipment

Barefoot Mosquito & Pest Control Providers of pest control and other complementary services to residential and commercial properties

Certified Collision Group Service providers to collision repair centers and other adjacent sectors in the automotive aftermarket

Command Investigations Providers of insurance investigative services, including physical and remote surveillance, SIU compliance, field investigations and desktop research.

GME Supply Co Distributors of safety and productivity equipment to at-height technicians or training services for at-height technicians

Jon-Don Distributors of equipment and supplies to contractors in the concrete surface preparation, restoration and professional cleaning markets

Montgomery DME Durable medical equipment rentals to hospices, senior care facilities or similar facilities

Perfect Power Wash North American exterior residential services providers

Road Tested Parts Automotive salvage yards across the Southern, Mid-Atlantic and Midwest United States

Starwest Botanicals Distributors of high quality botanicals, herbs or spices

White Label Communications Tech-enabled private label solutions to managed service providers

Alliance Environmental Group Essential facility service providers to commercial and residential customers in the United States

BBG Commercial real estate valuation and assessment service providers

Charter Industries North American edgebanding and hardware companies

Cosmetic Skin & Laser Center Non-invasive cosmetic procedures and injectables in the United States

Icreon Digital transformation, experience and commerce, media, analytics and data solutions agencies with off-shore, near-shore or on-shore capabilities

Kindsight Fundraising intelligence and data services or adjacent technology products to non-profit organizations

Mostardi Platt North American based providers of air emission testing (i.e. stack testing) and environmental compliance/consulting services

Raney's Parts and accessories sellers in the heavy-duty trucking and agriculture industries

Smile Source Dental service / practice organizations and providers of value-added services geared towards independent dentistry

Vieux Vins Group Importers or distributors of fine wines and craft spirits in the United States

W.S. Connelly & Co., Inc. Distributors of agronomics products to landscapers, contractors and golf courses

AquaPhoenix Scientific Manufacturers and distributors of water testing kits and related products

Caldwell & Gregory Domestic laundry facility management service providers

CIMA Animal Health Distributors of animal health products to veterinarians, shelters, groomers, breeders and other pet healthcare professionals

Edko Providers of herbicidal and/or mechanical vegetation management services to utilities, municipalities, transportation, commercial and industrial customers

Industrial Air Flow Dynamics Non-turbine maintenance service providers to natural gas power plants

Mr. Magic Car Wash Express tunnel car washes in Pennsylvania, Ohio and West Virginia, and New York

NovaVision North American consumable security product manufacturers and distributors of holograms, tamper-evident tape and labels and mechanical seals

RKD Group Fundraising and marketing services, data analytics and related services to the non-profit industry

Specialty Products and Insulation Distributors of mechanical, building and metal building insulation to contractors in the commercial, industrial and residential markets

VMG Health Healthcare focused valuation & consulting firms and compliance technology products

NEWEST PLATFORMS

COMMAND
INVESTIGATIONS
Family of Brands

mostardi  platt

TECH HIGHLIGHTS

WhiteLabel
COMMUNICATIONS

Kindsight

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