



Incline Equity Partners is the driving force in middle market private equity. A firm that proves you can have transparency, authenticity, generate strong results... and have fun doing it.

We are business model specialists and end market agnostic. This strategy allows us to recognize patterns and processes that make a business model successful, regardless of end market.

## Investment Criteria

### Locations

**USA or Canada**

Generally Seeking Enterprise Values

**\$25MM — \$750MM**

**No Minimum for Add-Ons**

### Transaction Types

**Buyouts**

**Corporate Divestitures**

**Minority Recapitalizations**

### BUSINESS SECTORS\*

#### Services



\* Representative portfolio

#### Value-Added Distribution



#### Specialized Light Manufacturing



We know a **good thing** when we see it.

We have been executing the same strategy for over two decades. We know exactly what we are looking for... and when we see it, we move quickly.

With our Business Development team you have a single access point for all investment opportunities and our entire portfolio. Have a deal or want to share an idea? Reach out to a member of our Business Development Team.

## Contacts

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Our only way is **The Incline Way**®.

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# Seeking Add-On Acquisitions

No Minimum for Add-Ons

**Accredited Labs** North American providers of calibration and repair services for test & measurement equipment

**Barefoot Mosquito & Pest Control** Providers of pest control and other complementary services to residential and commercial properties

**Certified Collision Group** Service providers to collision repair centers and other adjacent sectors in the automotive aftermarket

**Command Investigations** Providers of insurance investigative services, including physical and remote surveillance, SIU compliance, field investigations and desktop research.

**GME Supply Co** Distributors of safety and productivity equipment to at-height technicians or training services for at-height technicians

**Kindsight** Fundraising intelligence and data services or adjacent technology products to non-profit organizations

**Mostardi Platt** North American based providers of air emission testing (i.e. stack testing) and environmental compliance/consulting services

**Raney's** Parts and accessories sellers in the heavy-duty trucking and agriculture industries

**Smile Source** Dental service / practice organizations and providers of value-added services geared towards independent dentistry

**Vieux Vins Group** Importers or distributors of fine wines and craft spirits in the United States

**W.S. Connelly & Co., Inc.** Distributors of agronomics products to landscapers, contractors and golf courses

**Alliance Environmental Group** Essential facility service providers to commercial and residential customers in the United States

**BBG** Commercial real estate valuation and assessment service providers

**Charter Industries** North American edgebanding and hardware companies

**Cosmetic Skin & Laser Center** Non-invasive cosmetic procedures and injectables in the United States

**Icreon** Digital transformation, experience and commerce, media, analytics and data solutions agencies with off-shore, near-shore or on-shore capabilities

**Mr. Magic Car Wash** Express tunnel car washes in Pennsylvania, Ohio and West Virginia, and New York

**NovaVision** North American consumable security product manufacturers and distributors of holograms, tamper-evident tape and labels and mechanical seals

**RKD Group** Fundraising and marketing services, data analytics and related services to the non-profit industry

**Specialty Products and Insulation** Distributors of mechanical, building and metal building insulation to contractors in the commercial, industrial and residential markets

**VMG Health** Healthcare focused valuation & consulting firms and compliance technology products

**AquaPhoenix Scientific** Manufacturers and distributors of water testing kits and related products

**Caldwell & Gregory** Domestic laundry facility management service providers

**CIMA Animal Health** Distributors of animal health products to veterinarians, shelters, groomers, breeders and other pet healthcare professionals

**Edko** Providers of herbicidal and/or mechanical vegetation management services to utilities, municipalities, transportation, commercial and industrial customers

**Industrial Air Flow Dynamics** Non-turbine maintenance service providers to natural gas power plants

**Montgomery DME** Durable medical equipment rentals to hospices, senior care facilities or similar facilities

**Perfect Power Wash** North American exterior residential services providers

**Road Tested Parts** Automotive salvage yards across the Southern, Mid-Atlantic and Midwest United States

**Starwest Botanicals** Distributors of high quality botanicals, herbs or spices

**White Label Communications** Tech-enabled private label solutions to managed service providers

## NEWEST PLATFORMS

**COMMAND**  
INVESTIGATIONS  
*Family of Brands*

mostardi  platt

## TECH HIGHLIGHTS

**WhiteLabel**  
COMMUNICATIONS

Kindsight

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