



Incline Equity Partners is the driving force in middle market private equity. A firm that proves you can have transparency, authenticity, generate strong results... and have fun doing it.

We are business model specialists and end market agnostic. This strategy allows us to recognize patterns and processes that make a business model successful, regardless of end market.

Investment Criteria

Locations

USA or Canada

Generally Seeking

Enterprise Values

\$25MM – \$750MM

No Minimum for Add-Ons

Transaction Types

Buyouts

Corporate Divestitures

Minority Recapitalizations

BUSINESS SECTORS*

Services



Value-Added Distribution



Software & Technology



Specialized Light Manufacturing



* Representative portfolio

We know a good thing when we see it.

We have been executing the same strategy for over two decades. We know exactly what we are looking for... and when we see it, we move quickly.

With our Business Development team you have a single access point for all investment opportunities and our entire portfolio. Have a deal or want to share an idea? Reach out to a member of our Business Development Team.

Contacts

Sarah Halvonik

Managing Director, Business Development

412.315.7810 | sarah.halvonik@inclineequity.com

Margaret Graham

Principal, Business Development

212.887.1255 | margaret.graham@inclineequity.com

Andrei Morin-Kougoucheff

Principal, Business Development

212.887.1254 | andrei.morin@inclineequity.com

Terrance Kennedy

Principal, Business Development

212.887.1262 | terrance.kennedy@inclineequity.com

Molly Hellier

Associate, Business Development

607.320.9839 | molly.hellier@inclineequity.com

Our only way is The Incline Way®

(412) 315-7800 | info@inclineequity.com | inclineequity.com

Seeking Add-On Acquisitions

No Minimum for Add-Ons



Accredited Labs North American providers of calibration and repair services for test & measurement equipment



AquaPhoenix Scientific Manufacturers and distributors of water testing kits and related products



BBG Commercial real estate valuation and assessment service providers



CIMA Animal Health Distributors of animal health products to veterinarians, shelters, groomers, breeders and other pet healthcare professionals



Cosmetic Skin & Laser Center Non-invasive cosmetic procedures and injectables in the United States



GME Supply Co Distributors of safety and productivity equipment to at-height technicians or training services for at-height technicians



Industrial Air Flow Dynamics Non-turbine maintenance service providers to natural gas power plants



MCCI Gov tech SaaS platforms serving the government and education end markets.



Mostardi Platt North American based providers of air emission testing (i.e. stack testing) and environmental compliance/consulting services



NovaVision North American consumable security product manufacturers and distributors of holograms, tamper-evident tape and labels and mechanical seals



Raney's Parts and accessories sellers in the heavy-duty trucking and agriculture industries



Road Tested Parts Automotive salvage yards across the Southern, Mid-Atlantic and Midwest United States



Starwest Botanicals Distributors of high quality botanicals, herbs or spices



VMG Health Healthcare valuation & consulting firms specializing in provider compliance and revenue/cost optimization



White Label Communications Tech-enabled private label solutions to managed service providers



Advanced Solutions International Engagement and data management tools or adjacent technology solutions for associations, trade unions and non-profit customers.



Barefoot Mosquito & Pest Control Providers of pest control and other complementary services to residential and commercial properties



Caldwell & Gregory Domestic laundry facility management service providers



Command Investigations Providers of insurance investigative services, including physical and remote surveillance, SIU compliance, field investigations and desktop research.



Edko Providers of herbicidal and/or mechanical vegetation management services to utilities, municipalities, transportation, commercial and industrial customers



Icreon Digital transformation, experience and commerce, media, analytics and data solutions agencies with off-shore, near-shore or on-shore capabilities



Kindsight Fundraising intelligence and data services or adjacent technology products to non-profit organizations



Montgomery DME Durable medical equipment rentals to hospices, senior care facilities or similar facilities



Mr. Magic Car Wash Express tunnel car washes in Pennsylvania, Ohio and West Virginia, and New York



Perfect Power Wash North American exterior residential services providers



RKD Group Fundraising and marketing services, data analytics and related services to the non-profit industry



Smile Source Dental service / practice organizations and providers of value-added services geared towards independent dentistry



Vieux Vins Group Importers or distributors of fine wines and craft spirits in the United States



West Physics North American providers of diagnostic medical and health physics consulting and testing services in the United States



W.S. Connelly & Co., Inc. Distributors of agronomics products to landscapers, contractors and golf courses